



LEADERSHIP

The Four Things Modern Effective Leaders Do and the Eight Things They Don't!

You can't just **intention** your way into it effective leadership. You actually have to **behave** your way into effective leadership and a result, a modern and effective workforce. The paradox is that there can be incredible incongruence between what we intend and how we behave. This ultimately means that the **impact** that we achieve in reality may be completely different to our stated intentions.

Quite simply, it is what we actually do (or not do) everyday that ultimately determines our effectiveness. What's most interesting is that people readily recognise ineffective and effective behaviours in others. The challenge as always is in turning the mirror on us! What do we see that is ineffective and effective in how we lead and manage our teams?

We know that people generally leave Managers... NOT Jobs! They leave in pursuit of a modern and effective leadership that genuinely demonstrates four key behaviours in the completion of the task and in their interaction with people. They have usually left a combination of 8 behaviours that are collectively ineffective.

This interactive and thought provoking workshop will study 12 styles that individuals will use in varying degrees in their interactions with others and in completing tasks. Once understood, this framework provides us with a useful benchmark to compare our own current behaviours. From here we can target specific areas for improvement in our everyday situations.

If you are interested in investigating how you and your team can increase their personal effectiveness using today's technology in a proven and practical process, please contact the office of Bruce Sullivan to discuss how we can help you on +61 7 32683111 or send us an email at info@brucesullivan.com.au.